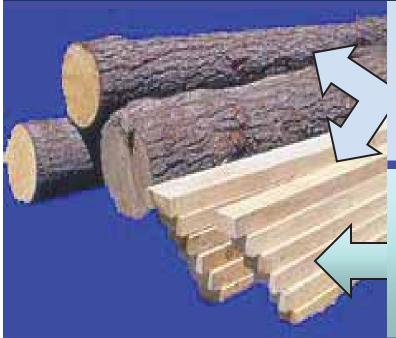
# Is there a better measure for roundwood than the



Neal Hart, Jendro & Hart, LLC Timber Measurement Society, Central Meeting - Portland, Oregon April 8, 2010

### Three common, but false, presumptions about Board Foot measurements:



- 1. A "board foot" is the <a href="mailto:same"><u>same</u> in log and <a href="mailto:lumber measurement">lumber measurement</a>
- 2. Board foot log scales accurately predict lumber volume

Like: Feet x 0.3048 = Meters 3. The ratio of board feet to other scales is a single precise factor

### What's One Board Foot?

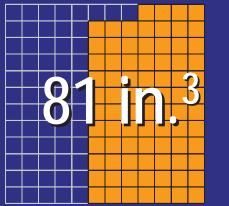
It depends on what's being measured!

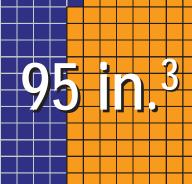
### Logs

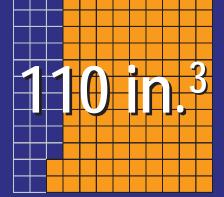
144 in.<sup>3</sup>

1" x 4"+ Scribner

### **Dimension Lumber**





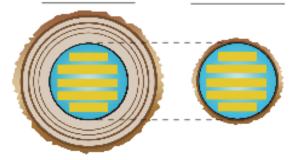


### Scribner

Lumber Tally

Century echholog

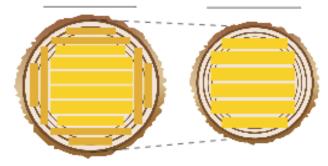
> Large End of Log Small End of Log



21st Century Technology

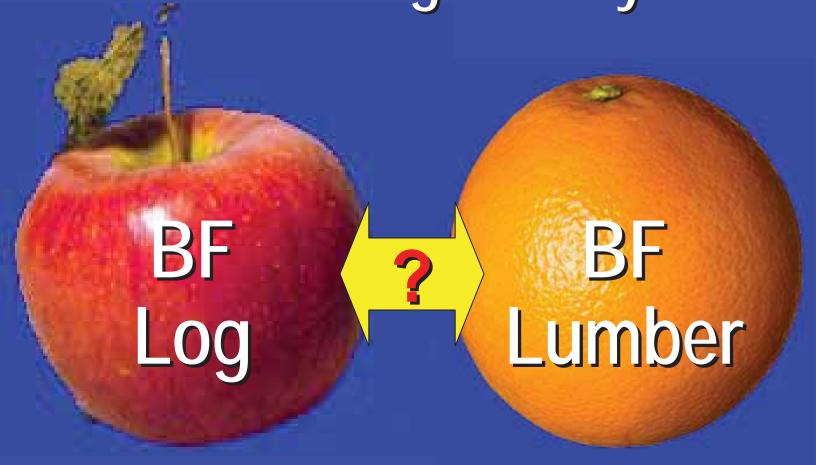


Large End of Log Small End of Log









### Sawmill Margin "Per MBF"



Lumber Sawdust & Shavings

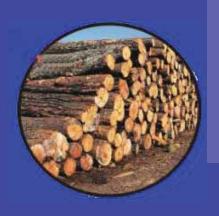
Chips

Period

Period

Change

Lumber Tally \$100 less



Logs

Scribner

equals Nonsense! (\$100

### Sawmill Lumber Recovery

BF Lor Per:

Period

Period

Change

BF Scribner 1.00 1.43

+43%

Cubic Foot 3.83 5.29 +38%

### Sawmill Margin Per MBF LT

Period



### Lumber

Sawdust & Shavings

Chips

less

Logs

equals

Period

Change

\$600 \$700

\$100

\$50

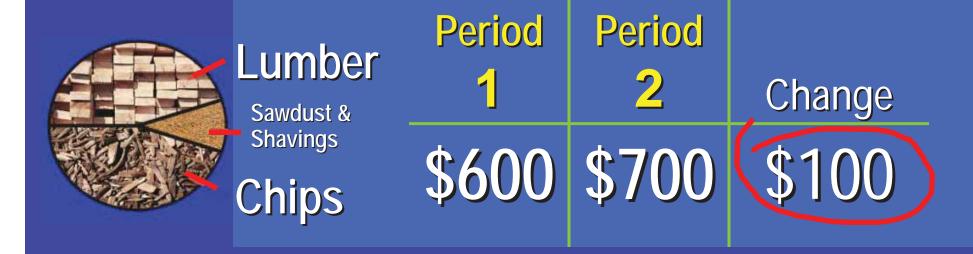
\$300 \$350

Margin \$300 \$350

\$50

It's easier to believe false presumptions than to believe the truth about board foot measurement!

### Sawmill Revenue Per MBF LT



The Change in Per-Unit Revenues
Expressed in Lumber Tally Does Not
Show the Change in Lumber Recovery
Between Periods

### Sawmill Revenue Per CCF



### Lumber

Sawdust & Shavings

Chips

### Period

#### Period

\$230 \$370

Change

\$140

### **Price Change:**

\$100/MBF LT x 0.529 MBF LT per CCF = \$53

### **Recovery Change:**

Per. 1 Rev. \$230/CCF x 38% increase = \$87 Total Change: \$140

### Sawmill Margin Per CCF



Lumber

Sawdust & Shavings

Chips less

Logs

equals

Period

\$230

Period

\$370

\$115 \$185

Margin \$115 \$185

Change

\$140

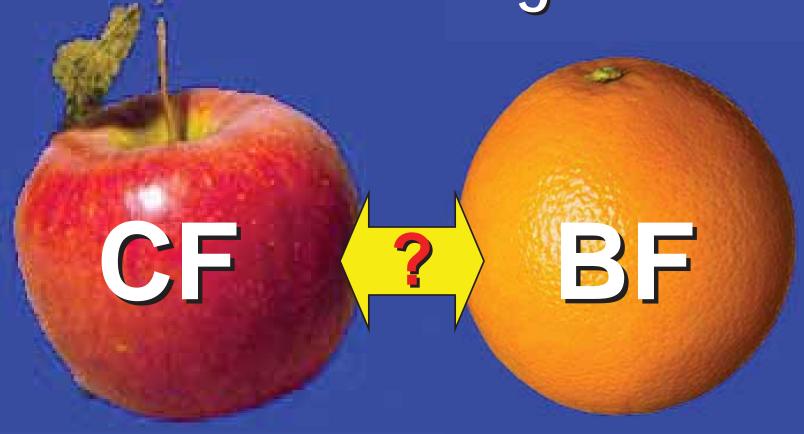
\$70

\$70

### What's the Cost of Scribner?

Confusion about "board foot" scaling has led to costly errors and litigation involving hundreds of \$ Millions

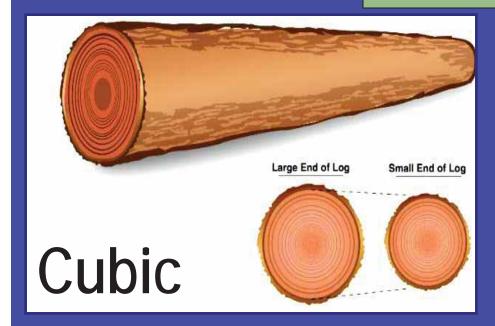


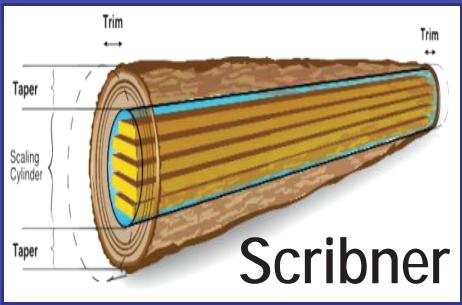


### Common, but false, presumptions about Board Foot measurements...

Like:
MBF x 4.53 =
Cubic Meters

3. The ratio of Board Feet to other log scales is a single precise factor





### Single Precise Conversion Factor is Promoted by Industry Literature

#### **Conversion Factors Used in This Report**

For logs: 4.53 cubic meters equals 1 thousand board feet

For lumber: 2.36 cubic meters equals 1 thousand board feet

For veneer: 92.9 Assumes a square feet BF = 144 in.3

For plywood: .885 cubic meters equals 1 thousand square feet (3/8-inch basis)

"Production, Prices, Employment, and Trade in

Northwest Forest Industries, All Quarters" July 2009

### Single Precise Conversion Factor is Promoted by Industry Literature

Factors for converting between metric and in-lb units of measure<sup>a</sup>

Unit
square foot
cubic foot (log
short ton (chips)

Assumes a
BF = 144 in.3

short ton (chips)
board foot (hardwood lumber)
board foot (softwood lumber)

board foot (lumber export and

board foot (logs)

Conversion factor

0.0929 0.028317

0.0185

0.00236

0.00170

0.00236

0.00453

Metric or in-lb unit

square meter

cubic meter

1,000 cubic feet

cubic meter

cubic meter

Assumes a  $BF = 104 \text{ in.}^3$ 

"U.S. Timber Production, Trade, Consumption, and Price Statistics 1965 to 2005" Sept 2007

### Single Precise Conversion Factor is Promoted by Industry Reports

FSC Forest Management Certification Public Summary Report

Washington Department of Natural Resources

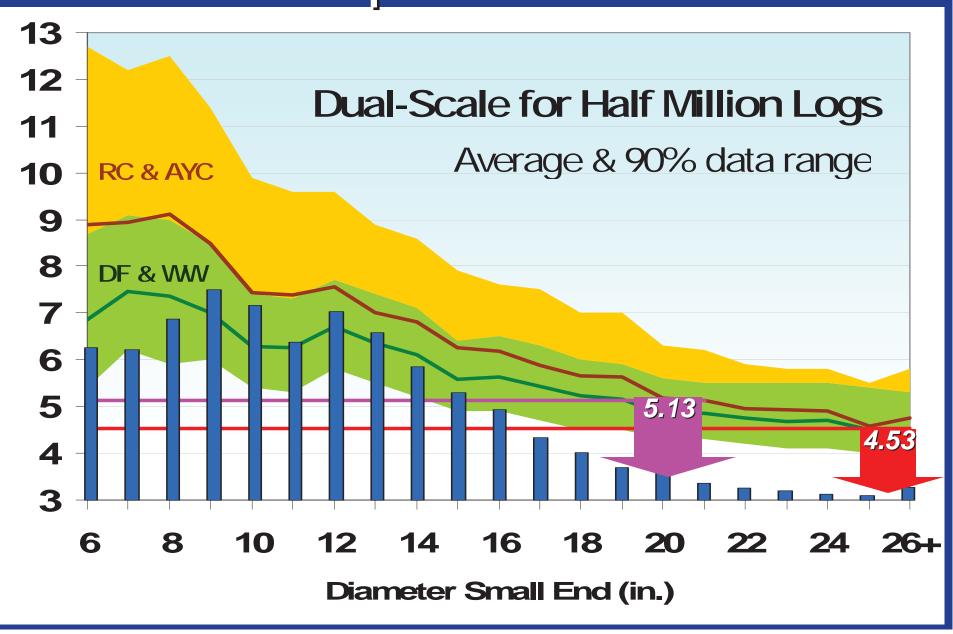
South Puget HCP Planning Unit

March 27, 2009

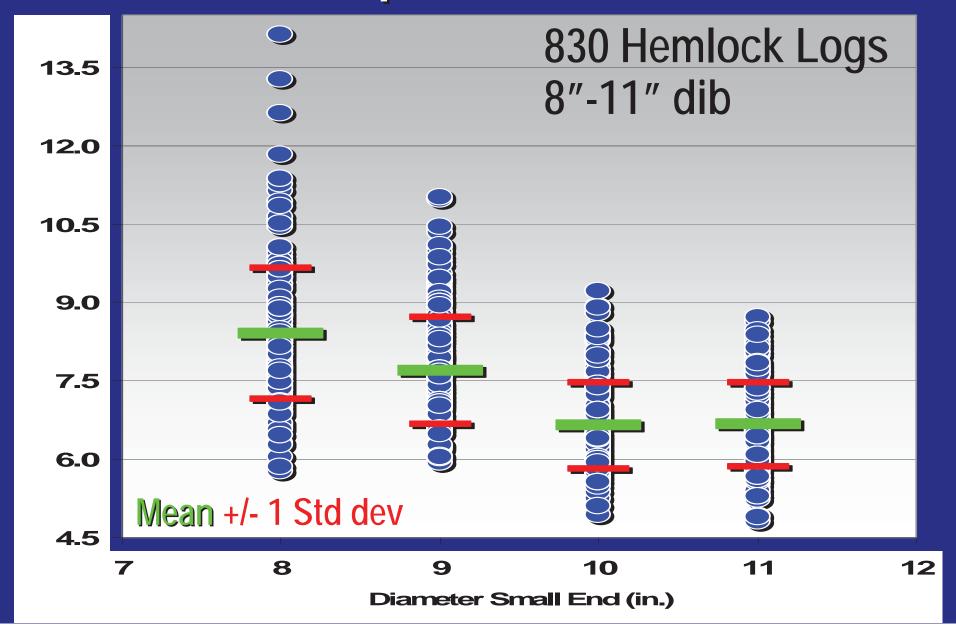
Conversion Rates: 1acre = .404688 hectares, 1mbf = 5.12825051 m3

Implies 19"- 20" ave. SED!

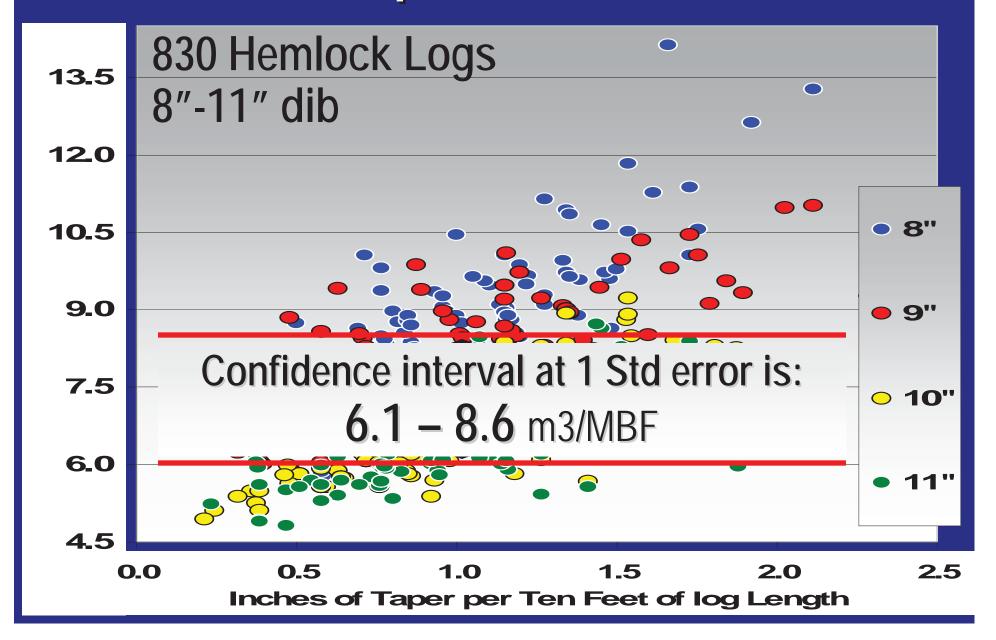
### Cubic Meters per MBF Scribner LLS



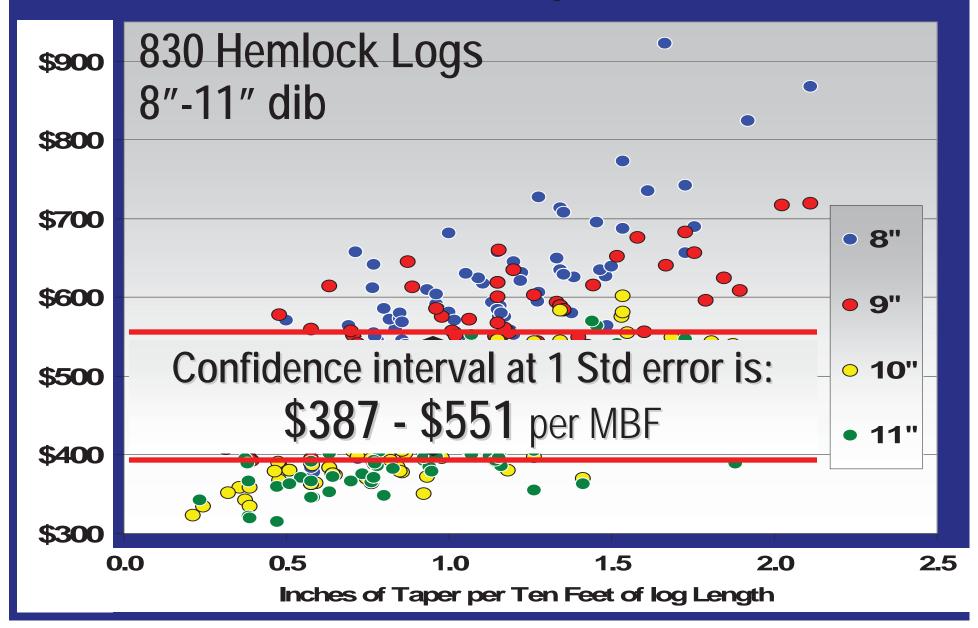
### Cubic Meters per MBF Scribner LLS



### Cubic Meters per MBF Scribner LLS

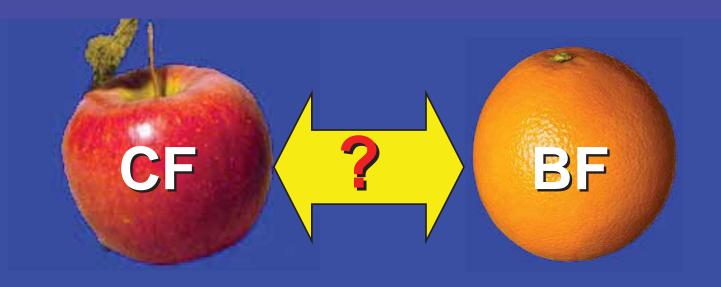


### \$/MBF Scribner Equal to \$65/m<sup>3</sup>

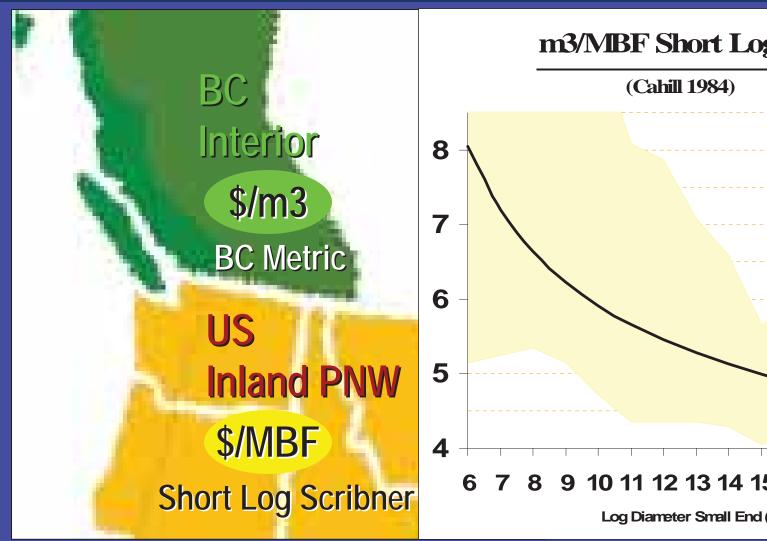


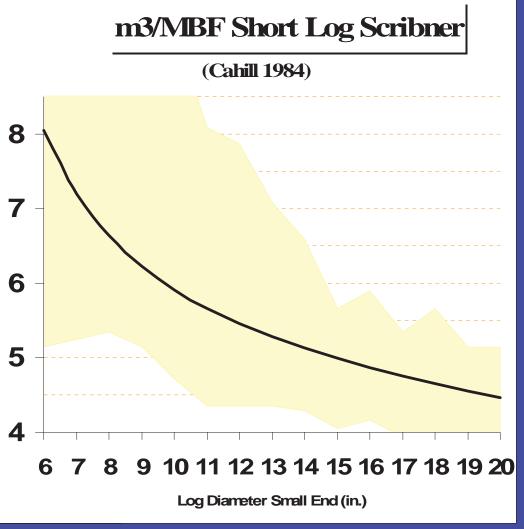
# So, despite what some industry literature suggests...

There is No Single Factor to convert Board Feet to Cubic!

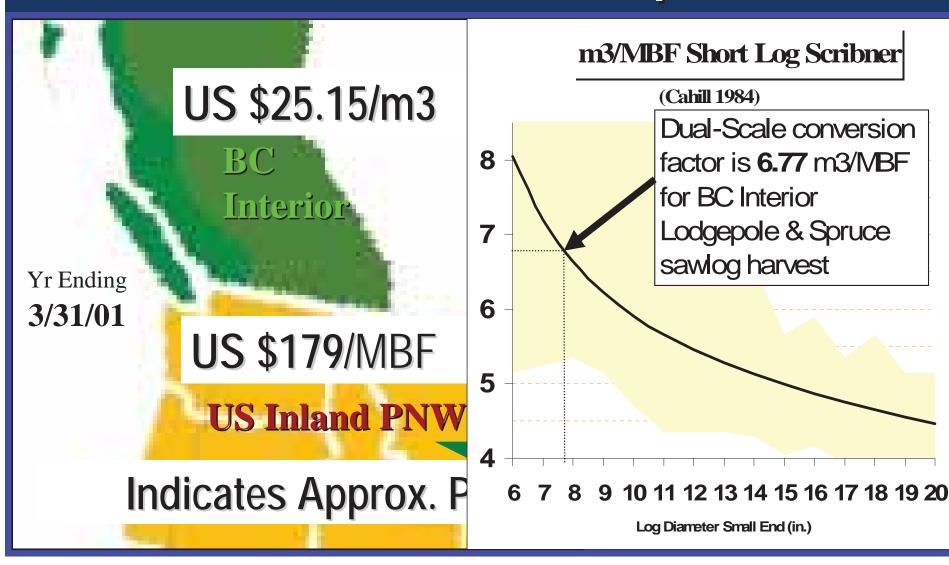


### Converting Among Log Scales in **US-Canada Price Comparisons**





# Converting Among Log Scales in US-Canada Price Comparisons



## Converting Among Log Scales in US-Canada Price Comparisons

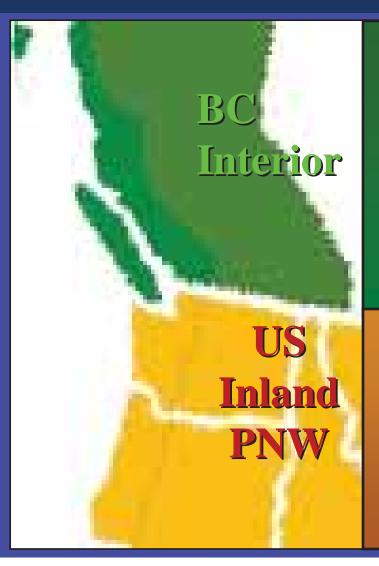
"The most appropriate approach to m³/MBF conversions would be for Commerce to use a standard, published, average factor...

The most widely accepted such factor is 4.53 m<sup>3</sup>/MBF."

"In fact, alone, its very longevity and stability suggest that, as a general approximation, it is reasonably accurate."

Expert for "Coalition for Fair Lumber Imports" January 2002

# Converting Among Log Scales in US-Canada Price Comparisons



During 2002 - 2006 the US Government charged approx.

\$1.5 Billion in tariffs on BC Interior manufacturers of Lodgepole & Spruce lumber

Virtually <u>all</u> those tariffs resulted from incorrect conversion between US Scribner & BC Metric scale

### What's the Cost of Scribner?

In the case of Canada – US lumber trade, use of Scribner instead of Cubic in the U.S. has led to \$ Billions in tariffs and litigation costs

# Is there a better measure for roundwood than the

