

PACIFIC RIM LOG SCALING BUREAU, INC.

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How are Pacific Northwest Scaling Bureaus fairing in this market?

Articles of Incorporation of Pacific Rim Log Scaling Bureau

- The purposes of this corporation are as follows: To establish, promulgate and maintain a uniform, accurate and scientific system for scaling and grading of logs; to scale and grade logs for its member and others; to charge and collect fees for its services: to collect and distribute information and data about log scaling and grading; to own, operate and maintain such real and personal property as the Board of Directors may deem to be necessary to accomplish the foregoing purposes; and generally to do and preform any and all other acts that may be necessary or incidental to fully carry into effect the powers and franchises of this corporation
- This corporation shall not transact its business for the pecuniary gain of its shareholders, and no part of its net earnings shall inure to the benefit of any shareholder

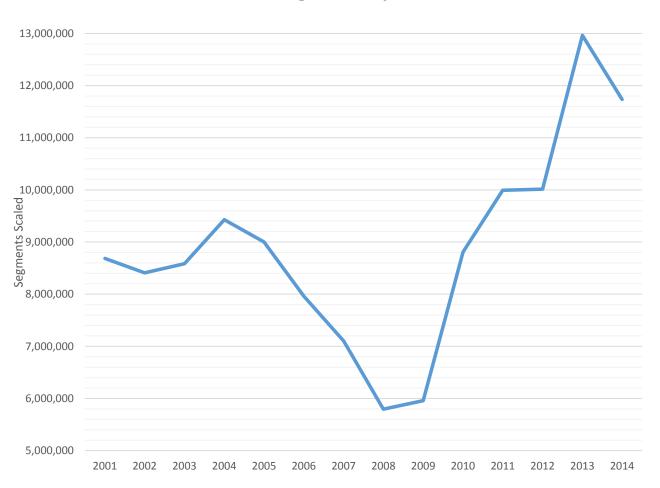
Pacific Rim Log Scaling Bureau Historical Contract Scaling Rates

Based on a 8hr day with 800 logs scaled



\$4.00															
\$4.00	200	200	200	200	200	200	200	200	200	201	201	201	201	201	201
	1	2	3	4	5	6	7	8	9	0	1	2	3	4	5
Contract Scaling Rates	\$4.56	\$4.83	\$4.99	\$5.09	\$5.09	\$5.26	\$5.26	\$5.41	\$5.51	\$5.62	\$5.24	\$5.19	\$5.19	\$4.99	\$4.99

Pacific Rim Log Scaling Bureau Logs Scaled per Year



How Have the Bureaus changed in the past 10 years?

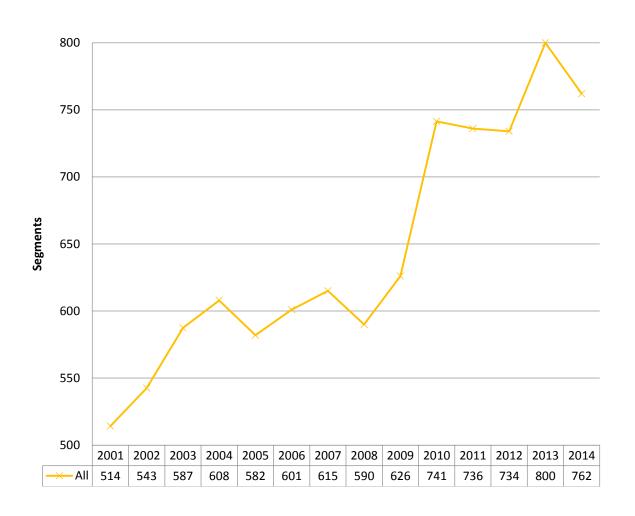
Technology

- 2006 Moved from an IBM 390 mainframe to an Intel based SQL server, giving us the flexibility to provide data exactly as requested.
- 2008 Provided our customers with the ability to search, view, print, and save scale data from our secure website. Scale data can be downloaded using PDF or Excel formats. The site is refreshed every 3 hours 24 hours a day.
- 2010 Developed a scaling program written in Windows Mobile, replacing our Dos scaling program. The program is faster, has many automated features, enhanced edit capabilities, and is maintained in house.
- Currently surveying website users as we upgrade our website
- Expanding weight service using 3LOGS LIMS and Weigh Wiz programs
- Continuing to improve scaling software and server edits to provide accurate data as fast as possible

Scaler Demographics

- The Bureau's workforce is changing.
- All of the Bureaus have been training new scalers over the last 5 years. Greatly reducing the average scaler age.
- The current generation of scaler understands and embraces technology
- Pacific Rim has hired or trained 63 scalers in the last 5 years with a retention rate of 75%

Pacific Rim Log Scaling Segments per Scaler per Day



Northwest Log Rules Group Bylaw Revision

Official Rules

for the following

LOG SCALING

and

GRADING BUREAUS

COLUMBIA RIVER
NORTHERN CALIFORNIA
PACIFIC RIM
SOUTHERN OREGON
YAMHILL

Northwest Log Rules

Eastside

- and -

Westside Log Scaling Handbook

January 1, 2011 Edition

